

Programme Name & Branch : Common for all B.Tech. and M.Tech. Programme
Course Code and Course Name : BHUM203L - Introduction to Psychology
Faculty Name(s) : Navin Kumar
Class Number(s) : VL2025260103717
Date of Examination : 10/09/2025
Exam Duration : 90 minutes

Maximum Marks: 50

General instruction(s):

- Answer All Questions
- Explain each answer in 350 to 400 words.
- M - Max mark; CO - Course Outcome; BL - Blooms Taxonomy Level (1 - Remember, 2 - Understand, 3 - Apply, 4 - Analyse, 5 - Evaluate, 6 - Create)
- Course Outcomes:
 3. Acquire an in-depth knowledge of learning, memory, forgetting and decision making.
 4. Analyze the importance of motivation and emotions.

Q. No	Question	M	CO
1.	What do you mean by motivational forgetting and how it helps us in adjustment?	10	4
2.	Discuss the memory building techniques that can be applied for preparation of examination	10	3
3.	Explain the applications of theories of motivation in the organizations with illustrations.	10	4
4.	Compare and contrast intrinsic and extrinsic motivation. How do these different forms of motivation influence our behavior and performance? Explore the potential drawbacks and benefits of each type of motivation, and discuss strategies for fostering intrinsic motivation.	10	4
5.	How has the advent of technology, particularly digital devices, altered our relationship with memory? Explore the ways in which technology has both enhanced and diminished our ability to recall information. Consider the implications of relying heavily on external storage devices for our memories.	10	3
